

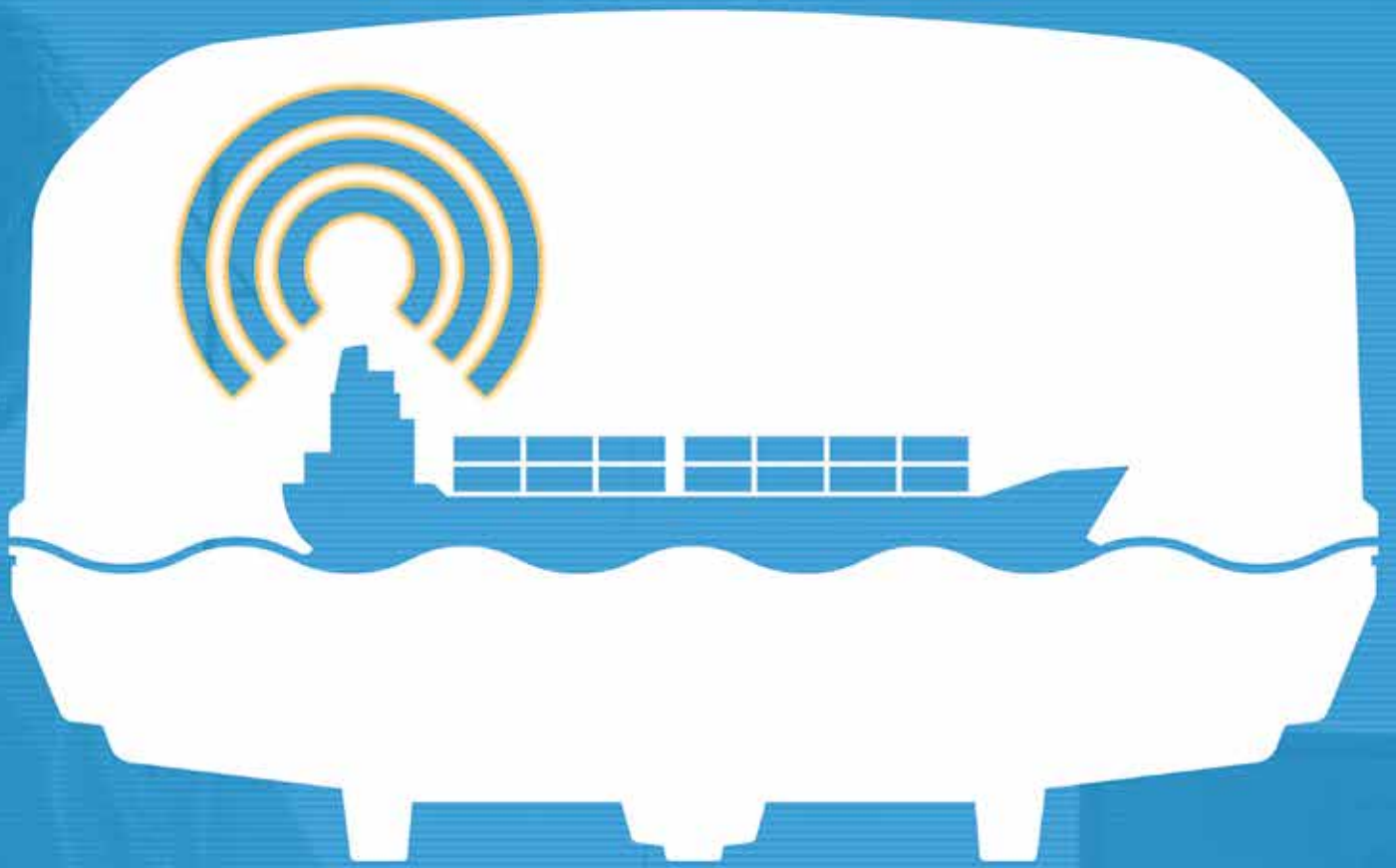
**COBHAM**

**Lasting quality.**  
**Maritime Legacy.**  
**Low cost.**

 **indigosat.com**

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Redefining Iridium L-band



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The new SAILOR 4300 L-band



# Introducing the new SAILOR 4300 L-band

**SAILOR 4300 L-band is a cost-effective way to upgrade your vessel's communications or to ensure a reliable backup solution for VSAT systems.**

## The new SAILOR 4300 L-band is the pinnacle of L-band terminal design, representing over 20 years of unmatched maritime L-band expertise and quality.

The next generation SAILOR 4300 L-band antenna is the first in Cobham's Iridium Certus Connected range of terminals. It is the perfect choice as either a high-performance, stand-alone terminal to upgrade your vessel's communications, or as a dependable backup solution for your existing VSAT system.

### More performance, less cost

SAILOR 4300 L-band enables you and your crew to operate with greater safety and efficiency through secure voice calling and reliable satellite connectivity regardless of weather conditions or worldwide location.

Through Iridium NEXT, the terminal enables fast internet speeds suitable for both data-heavy applications and everyday usage, such as email, electronic reporting and crew communication. SAILOR 4300 L-band also minimizes total cost of ownership with low hardware costs and no scheduled service requirements.

### Simplicity and reliability

SAILOR 4300 L-band has been designed for seamless compatibility with SAILOR VSAT. Both systems use the same interface and are simple to integrate using the built in application programming interface (API). The terminal is extremely light and compact, making it easy to install with one cable below deck and an integrated antenna and modem.

Built in-house for SAILOR quality and reliability-tested for all environments, SAILOR 4300 L-band represents the very best of Cobham's world-class maritime satcom knowledge and capabilities. SAILOR 4300 L-band is also fully supported through our industry-leading Global Service Network.

## Iridium Certus<sup>SM</sup> and Iridium NEXT

Iridium Certus<sup>SM</sup> is a new portfolio of global satellite services powered by Iridium NEXT, a ground-breaking second-generation L-band global satellite constellation established to deliver an uncompromising solution for the future of global maritime communications.



Iridium NEXT features a cross-linked Low-Earth Orbit (LEO) architecture, providing coverage over 100 percent of the earth's surface and with SAILOR 4300 L-band on board, it guarantees high bandwidth connectivity as a primary channel or as an integral part of a multi-band communication networks.



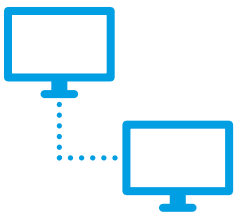
The new SAILOR 4300 L-band leverages decades of L-band expertise to deliver dependable connectivity with higher performance, low costs and truly global coverage.



SAILOR Quality



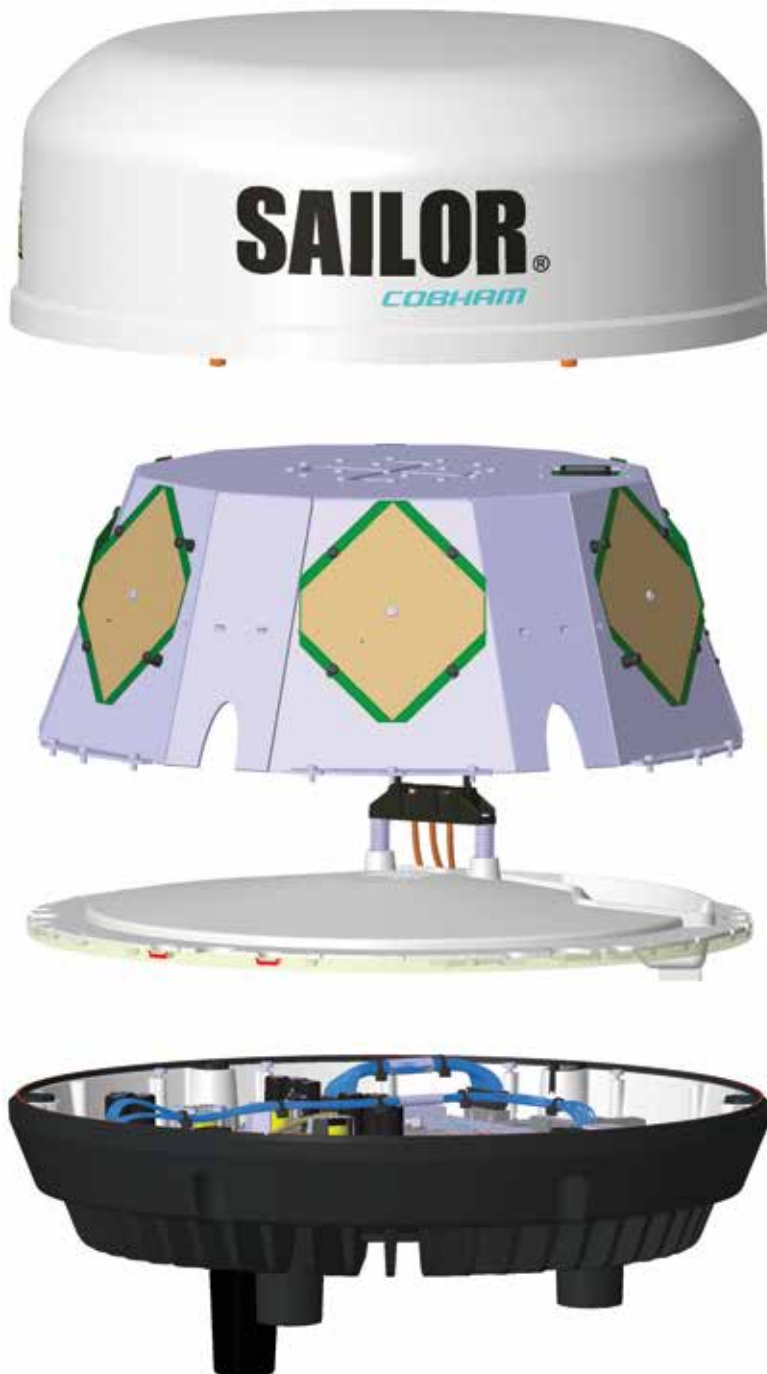
Multiple satellite tracking with no moving parts



Easy configuration via web and built-in API for 3<sup>rd</sup> party integration



Single cable (ADU/BDU - 75m coax) for easy installation



Bulkhead and 19" rackmount configuration



Built-in GNSS



No scheduled service necessary



3 voice lines and 352/176 data speeds (upgradeable to 704/176)